



Job Description

College/Management Unit	UCD Office of the Vice President for Innovation
School/Unit	NovaUCD
Post Title & Subject Area (if relevant)	Case Manager, Technology Transfer
Post Duration	Temporary
Grade	SAO4
Job Grading Reference No.	2012/95
Reports to	Dr Ciaran O'Beirne, Manager, Technology Transfer
HR Reference No.	005964
HR Administrator	Paul Fitzgerald

Position Summary

The Case Manager, Technology Transfer will be responsible for the identification and commercialisation of intellectual property arising from UCD research. He/she will advise on commercial issues in research contracts, identify and protect intellectual property (IP), and take a lead role in commercialising the IP through licensing and/or the creation of start-up companies. The successful candidate will have domain expertise in Technology/ICT. While reporting to the Manager, Technology Transfer, the incumbent will primarily work closely with the UCD research community and various administrative offices.

2010 Salary Scale: €55,035 - €88,120 per annum

2011 Salary Scale: €49,532 - €79,308 per annum *

* Subject to all new entrants to public sector as of 01 January 2011

Appointment will be made on scale and in accordance with the Department of Finance guidelines

Principal Duties and Responsibilities

- Working closely with the research community, monitor ongoing research for early identification of intellectual property arising from UCD research projects;
- Developing and advising on optimum protection and commercialisation strategies in collaboration with colleagues and professional advisers where appropriate;
- Building market knowledge and a high level of understanding of relevant market sectors;
- Implementing commercial strategies including negotiating licence agreements, establishing start-up companies and advising promoters of such new ventures;
- Promoting awareness of the importance of IP and other commercial issues in University research;
- Developing and supporting relationships between industry and academia at all stages of research engagement;
- Working closely with the Office of the Corporate and Legal Affairs Secretary and external counsel during the review and drafting of relevant agreements;
- Other relevant duties as agreed with the Manager, Technology Transfer.

Selection Criteria

Selection criteria outline the qualifications, skills, knowledge and/or experience that the successful candidate would need to demonstrate for successful discharge of the responsibilities of the post. Applications will be assessed on the basis of how well candidates satisfy these criteria.

Mandatory

- A post-graduate qualification in relevant technical area. A PhD or MBA is desirable but not essential;
- Appropriate work experience within the academic and/or industrial environment, ideally involving the identification and commercialisation of intellectual property (IP) through licensing and/or new enterprise development;
- Track record in building and supporting business relationships and partnerships;
- A knowledge of the IP protection, IP rights law, and IP policy;
- Ability to assimilate and understand scientific and technological issues;
- Self-starter capable of identifying and assessing opportunities for commercialisation and networking with academics and industrialists to realise those opportunities;
- Strong organizational, administrative skills and communication skills.
- A team player

Further Information for Candidates

Supplementary information

The University:	http://www.ucd.ie/aboutucd.htm
The College/Management Unit:	http://www.ucd.ie/innovation/aboutus/officeofthevice-presidentforinnovation/
The School/Programme Office/Unit:	http://www.ucd.ie/research/industrypartnerships/novaucd/
Organisational Environment:	Technology Transfer at University College Dublin (UCD) is based at NovaUCD as part of UCD Innovation. NovaUCD is the centre for new ventures and entrepreneurs at University College Dublin and is a purpose-built, state-of-the-art incubation facility for knowledge-intensive companies. In recent years the level of inventions and other commercial opportunities arising from UCD research has increased significantly as the University placed increasing emphasis on becoming an internationally-recognised research-intensive university. Major priorities for UCD include enhancing business development capability to identify and exploit market-led opportunities, greater support for industry collaborations and increased focus on commercialisation of UCD IP through licensing and the establishment of new ventures.

Relocation Expenses

☐ Will not apply

Informal Enquiries ONLY to:

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Particular to this position

The above positions are funded by Enterprise Ireland under the Technology Transfer Strengthening Initiative, 2013-2016. Therefore the proposed appointment will operate until 31st December 2016.