

**UCD Quinn School of Business**  
**Modules available to Exchange/Erasmus/Occasional Fee-Paying Students**  
**2007/2008**

SEMESTER 1			
Code	Module	Credits	Stage
ACC30020	Financial Accounting 3	5 ECTS	3
ACC30010	Taxation	5 ECTS	3
BMGT30140	Ireland in Europe	10 ECTS	3
BMGT30060	International Business	5 ECTS	3
BMGT30220	Supply Chain Management	5 ECTS	3
BMGT30100	Leadership and Change Management	5 ECTS	3
BMGT30240	Knowledge Management and Innovation	5 ECTS	3
BMGT30120	Asian Business	5 ECTS	3
BMGT30130	Globalisation	5 ECTS	3
ECON30130	Applied Econometrics I	5 ECTS	3
ECON30180	Industrial Economics	5 ECTS	3
ECON30150	International Monetary Economics	5 ECTS	3
ECON30160	International Trade Economics	5 ECTS	3
FIN30020	Aspects of Financial Theory	5 ECTS	3
FIN30030	International Financial Management	5 ECTS	3
FIN30050	Nature & Role of Insurance Markets	5 ECTS	3
FIN30060	Insurance Regulation	5 ECTS	3
HRM30010	HRM Techniques	5 ECTS	3
HRM30020	European IR and HRM	5 ECTS	3
MIS30020	Networking & Internet Applications	5 ECTS	3
MIS30010	Decision Applications	5 ECTS	3
MIS30060	IS Programming and Development	5 ECTS	3
MKT30040	Consumer & Buyer Behaviour	5 ECTS	3
MKT3005	Marketing Research	5 ECTS	3
MKT30060	Strategic Marketing Management	5 ECTS	3

SEMESTER 2			
Code	Module	Credits	Stage
ACC30060	Financial Statement Analysis	5 ECTS	3
ACC30050	Company Law	5 ECTS	3
BMGT30200	Strategy Formulation and Implementation	10 ECTS	3
BMGT30210	Management of Services	5 ECTS	3
BMGT30090	Entrepreneurial Management	5 ECTS	3
BMGT30260	Managing Business Ethics	5 ECTS	3
BMGT30230	European Industry and Business Enterprise	5 ECTS	3
BMGT30110	Business Excellence	5 ECTS	3
BMGT30270	Management of Innovation and Change	5 ECTS	3
BMGT30250	Cross-Cultural Management	5 ECTS	3
ECON30140	Applied Econometrics II	5 ECTS	3
ECON30120	Advanced Macroeconomics	5 ECTS	3
ECON30190	Economics of Public Policy	5 ECTS	3
FIN30100	Investment and Portfolio Management	5 ECTS	3
FIN30080	Financial Institution Management	5 ECTS	3
FIN30090	Treasury Management	5 ECTS	3
FIN30130	Financial Management	5 ECTS	3
FIN30110	Reinsurance	5 ECTS	3
HRM30030	Human Resource Development	5 ECTS	3
HRM30050	Negotiation and Conflict Resolution	5 ECTS	3
HRM30060	Gender Equality and Diversity in Employment	5 ECTS	3
MIS30050	Management of Information Systems	5 ECTS	3
MIS30070	IT and Organisation	5 ECTS	3
MIS30040	Mathematical Models for Decision Making	5 ECTS	3
MKT30070	Services Marketing	5 ECTS	3
MKT30080	International Marketing	5 ECTS	3
MKT30090	Marketing Communications	5 ECTS	3
ACC20020	Management Accounting	5 ECTS	2
BMGT20070	Understanding Entrepreneurs	5 ECTS	2
BMGT20050	Cross-Cultural Management 1	5 ECTS	2
ECON20010	Intermediate Microeconomics	5 ECTS	2
HRM20010	Managing Employee Relations	5 ECTS	2
MIS20030	Business Information Systems	5 ECTS	2